

Contacts for Debt Recovery



Kevin Curran LLB
Solicitor / Head of
Commercial Debt Recovery

Direct Line: +44 (0)1283 526203
Mobile: +44 (0)7837 289008
Direct Fax: +44 (0)845 0097101
Email: kevin.curran@elselaw.co.uk



Neil Jinks MICM
Client Services Manager

Direct Line: +44 (0)1283 526204
Mobile: +44 (0)7974 240703
Direct Fax: +44 (0)845 0099466
Email: neil.jinks@elselaw.co.uk



Arthur Hastilow FICM
Senior Manager,
Commercial Debt Recovery

Direct Line: +44 (0)1283 526217
Direct Fax: +44 (0)845 0097102
Email: arthur.hastilow@elselaw.co.uk



Chris Else
Solicitor / Partner

Telephone: +44 (0)1283 526200
Mobile: +44 (0)7971 528388
Fax: +44 (0)1283 510140
Email: chris.else@elselaw.co.uk



else
commercial solicitors



Debt Recovery Lawyers

Offices throughout the Midlands providing a Nationwide Service and an International Service through our agents worldwide.

Telephone: 0845 362 0101

Email: web@elselaw.co.uk

www.elselaw.co.uk

Gibraltar House
Crown Square
First Avenue
Burton on Trent
Staffordshire
DE14 2WE

Aspect Court
4 Temple Row
Birmingham
West Midlands
B2 5HG

Making the Debtor Pay

“Their ability to achieve consistent results and provide a high level of client care to both ourselves and our clients has resulted in the firm becoming our preferred partner for debtor litigation.”

“I would not hesitate to recommend their services as they have proved to me over a long association, their skills and effectiveness in debt recovery at all levels.”

Partner and Leading Insolvency Practitioner,
Major Accountancy Firm (East Midlands)

A Novel Approach to Debt Recovery

Else is a commercial law firm specialising in debt recovery and commercial legal services.

Cash flow is the life-blood of every business and to assist our client's chances of survival and add value we operate a pro-active service.

We use the latest IT and are linked to the County Court Bulk Issue Centre in Northampton, which means our client's benefit from guaranteed turnaround times for issue and service of claims and discounts on Court fees. We also have an online facility, which is accessed via our website, which enables client's to view their case records and to instruct us online. We provide all new clients with an induction to ensure we fully understand the nature of their business and legal needs and that they understand what we do and how we do it.

We like to work in close partnership with you and become a part of your team. As part of this process, we provide a legal audit service where we will review our clients' terms of business and other contractual documentation to ensure they are effective.

“I would confirm that we are extremely pleased with the results that they have obtained, their professional service, their lines of communication and find them to be professional, attentive and cost effective.”

Partner and Leading Insolvency Practitioner,
Major Accountancy Firm (West Midlands)

We provide a number of added value services, which are particularly beneficial in the current climate, such as a proxy service to help our clients when their customers enter into insolvency, by completing proof of debt and proxy forms, communicating with insolvency practitioners and attending creditors meetings to protect their position with the help of our Insolvency Team. By chasing what may seem to be a “lost cause” sometimes a client's position can be improved. Let us take the administrative burden.

Our Debt Recovery is supported by lawyers working in other practice areas such as Banking who can help to secure debts against equipment and property, Commercial who can review terms of business, Construction who can assist with building disputes and Dispute Resolution who deal with disputed claims, defended actions and mediation.

We look after our clients and their needs. The long term relationships we develop with our clients are based on achieving results and providing value for money.

We aim to be an extension of your credit control department. We take time to understand how you transact business with your customers. Understanding how your business is set up enables us to act more swiftly and efficiently on your behalf resulting in reduced debtor days and better cash flow. We aim to increase efficiency to enhance and compliment our client's debt recovery processes and aim to make the debtor pay for the cost of recovery action.

Services

Pre-Legal Collections and Legal Debt Recovery

Initially chasing for payment by letter and telephone and only issuing Court proceedings when necessary to keep the cost down. We are experts in legal debt recovery and in identifying the best way to enforce a judgment on a case by case basis. Our charges are based on fixed fees to ensure there are no surprises, to give you peace of mind and enable you to assess your exposure to legal fees on a case by case basis. We are supported by our Commercial Dispute Resolution Team who deal with disputed cases.

Claims Management and Dispute Resolution

Negotiating with debtors in an effort to resolve issues and settle claims sometimes without the need for legal proceedings. The pre-legal process can be complex and can be compared in some cases to a full blown dispute resolution process where as in others it is simply answering a straightforward legal query. The advantages of using this service can be saving costs and managing risk. Disputes raising valid counterclaims or set offs can be resolved without the Costs normally associated with Court action. Sometimes, business relationships can be maintained if Court action is avoided.

“I have no hesitation in recommending their services.”

Operations Director, Asset Based Lender and Invoice Finance Company (West Midlands)

Insolvency Proceedings and Insolvency Support

The threat of insolvency against debtors can often produce payment. Insolvency can be a very effective debt recovery tool with substantial returns. We can also lodge proofs of debt and arrange for representation at creditors meetings.

Charging Orders, Orders for Sale and other Enforcement

Providing you with a form of security against a debtor's interest in a property and forcing a sale when necessary to secure payment of the sum due to you.

Ledger Collect-Out Service

Generally utilised by banks, other financial institutions and insolvency practitioners to collect out on a complete ledger.

Consultancy Service

Our Consultants can review your credit policy and practices to help improve your processes with the aim of improving your cash flow.

Benefits

- Bulk issue capability through the Claims Production Centre
- Discounted Court Fees and Guaranteed Turnaround Times
- Online facility giving you access 24 hours a day
- Support from our other practice areas
- Fixed fees based on results

Why not tell your debtors to pay up or Else!